# SAFECLOSE HELPS SELL YOUR HOME FASTER FOR A HIGHER PRICE AND WITH LESS HASSLE

RealProperty and SafeClose™ provides an exclusive and unique bundle of Closing and Warranty Protection that can Help Sell Homes Faster, for Higher prices and Protect you against Unforseen Breakdowns.

RealProperty provides unmatched Home Closing services and a completely transparent, convenient and stress free experience from start to finish.

- SafeClose<sup>™</sup> Home Systems 6 Months Coverage provides protection against the high cost of repairs due to unexpected breakdowns. This coverage is transferable to the home buyer at closing for the balance of the term and may be Renewed or Extended.
- A "Sign Rider" can be displayed on the For Sale sign and a description of the coverage can be added to MLS Listings, Feature Sheets and Social Media to attract more buyers.



Unique Value Added Services provide, Complete FixedCost™ Writen Quotations, our RealTrac™ State-of-The Art File Tracking Data System which is key to completing and closing transactions on time, Lawyer's Review of Agreements and Status Certificate and much more.

## VIP SAFECLOSE<sup>™</sup>HOMESELLER'S Closing Package \$10,000\*\* in Total Protection Coverage

Also Includes:

- Lawyer's Fee & Disbursements
- SafeClose™ Breakdown Warranty\* 6 month Coverage for Home Systems
- R-Close™ Remote Video Conference Home Signing Service

## \$995 Plus:

- Reg'n, of Mortgage Discharge
- Courier Charges
- Conveyancer Charges
- Levies and Taxes



Suzanne P. Ford President

RealProperty's Complimentary SafeClose™ Home Warranty protects against unforseen costs resulting from Breakdowns to Home Systems.

## For a No Obligation Written Quotation and No Surprises CALL 1-877-219-9618 x331

Price Match Policy<sup>†</sup>: RealProperty Transaction Centres will match any competitors comparable total closing package written quotation for services.

\*Refer to policy wording for terms, conditions, limitations and exclusions. \*\*Total limits for all coverages added together. For individual coverage limits, refer to terms and conditions. Canadian Home Shield SafeClose™ is a Trademark and Brand Name used by Permission. †Pricematch policy is offered by RealProperty Transaction Centres.

DISCLAIMER: No Legal Advice Provided
This is a promotional document for RealProperty Transaction Centres Inc. and is intended to provide only general information to our clients and the public. RealProperty Transaction Centres Inc. is not a law firm, and its employees and agents are not acting as lawyers in any capacity. The information contained on this promotional document does not constitute and should not be construed as legal advice.



Telephone: 905-454-5411 x331 Toll Free: 1-877-219-9618 x331 www.realproperty.ca

MLS is a Registered Trademark of CREA.

Home Closings, Made SAFER & EASIER



# Sample Quotations

# **GUARANTEE YOUR CLOSING COSTS\***

#### **HOME SALE CLOSING COSTS:**

### **Includes The SafeClose<sup>™</sup> Home Systems Warranty.**

The following is a breakdown of the expected closing costs for your transaction. Additional charges may apply if it becomes necessary to deal with matters which are not usual to a standard transaction.

SafeClose™ Closing Package	\$ <b>995.00</b> (includes legal fee, telephone calls, faxes, preparation of all documents and 1 mortgage discharge plus <b>6 Months SafeClose™ Home Systems Warranty</b> )
Electronic Conveyance Software	\$ 285.00
Law Society Levy	\$ 65.00
Couriers/Surefund	\$ 75.00
HST	\$ 184.60
Registration of MTGE Discharge	\$ 83.11 (include tax) *reimbursable if the bank registers within 90 Days from closing*
TOTAL	\$ 1,687.71 (\$1,604.60 with refund)Initial to confirm your quote

#### **HOME PURCHASE CLOSING COSTS:**

#### Includes The SafeClose<sup>™</sup> Home Systems & Appliance Warranty Coverage.

The following is a breakdown of the expected closing costs for your transaction. Additional charges may apply if it becomes necessary to deal with matters which are not usual to a standard transaction.

SafeClose™ Closing Package	\$ 1,195.00	(includes legal fee, telephone calls, faxes, preparation of all documents and 1 Institutional "A" Lender mortgage plus 6 Months SafeClose™ Home Systems Warranty)
LTT Compliance	\$ 75.00	
Electronic Conveyance Software	\$ 285.00	
Couriers/Surefund	\$ 75.00	
HST	\$ 211.90	
Title Insurance Premium	\$ 432.00	(include tax) (Purchase up to \$500,000 includes EC fee)
Registration of Mortgage	\$ 83.11	(include tax)
Registration of Deed	\$ 83.11	(include tax)
TOTAL	\$ 2,440.12	Initial to confirm your quote (Does not include Land Transfer Tax)

#### **REALPROPERTY HAS ALWAYS BEEN FIRST!**

- FIRST, TO INCLUDE SAFECLOSE HOME SYSTEMS BREAKDOWN WARRANTY
- FIRST, TO INCLUDE EVERY CLIENT WITH A COMPLETE WRITTEN QUOTATION FOR SERVICES
- FIRST, TO PROVIDE NO COST LAWYER'S REVIEWS OF AGREEMENTS AND STATUS CERTIFICATE
- FIRST, TO OFFER CLIENTS AFTER HOURS, WEEKEND AND IN-HOME AND REMOTE SIGNING APPOINTMENTS
- FIRST, TO PROVIDE CLIENTS DIRECT DEPOSITS OF SALE PROCEEDS VIA SUREFUND
- FIRST, IN INNOVATION AND CLIENT SATISFACTION
- FIRST, TO GIVE CLIENTS REAL PEACE OF MIND

#### FIRST IN REALTOR BENEFITS

- FIRST, TO COURIER AND /OR DIRECT DEPOSIT COMMISSION CHEQUES VIA SUREFUND
- FIRST, TO OFFER REALTORS NO COST SEMINARS, LEGAL UPDATES AND LAWYER'S HELP
- FIRST, TO KEEP REALTORS IN THE LOOP AND ACT TO PROTECT ALL PARTIES

Price Match Policy<sup>†</sup>: RealProperty Transaction Centres will match any competitors total closing cost written quotation for services. Plus, we will include our R-Close™ Remote Video Conference Home Signing Service, at no additional cost.

# Home Sellers - Now You Can Attract More Buyers! Sell Your Home Faster And For A Higher Price By Offering Potential Buyers Home Systems Breakdown Warranty.

Canadian home sellers can benefit from similar home protection services that Americans have used successfully for over 50 years.

**Home Systems Breakdown Warranty** can make a resale home more attractive to buyers. Pre-Owned car dealers discovered over 60 years ago that sales increased dramatically when vehicles were protected by a warranty - statistics show the same is true for resale homes.

- **Gallup** has found that most home buyers would prefer to buy a home protected by Home Systems and Appliance breakdown Warranty
- The **National Home Warranty Association** claims Home Systems & Appliance Warrant protected homes sell much faster
- **Business Week** has stated Home Systems & Appliance Warranty protected homes sell for more than non-protected homes



At **Canadian Home Shield SafeClose™**, we offer what we believe is the best service and protection available to help you sell your home:

- RealProperty's complimentary SafeClose<sup>TM</sup> Home Systems Breakdown Warranty\* offered and paid for by RealProperty provides protection for 6 months from the high cost of repairs due to unexpected breakdowns to home systems, commencing 30 days after firm sale or closing date. This coverage is transferable to the home buyers at closing.
- A home systems breakdown Warranty "sign rider" can be displayed on the for sale sign and the same can be added to MLS® listings, feature sheets and in classified ads to attract more buyers.

Best of all, providing this coverage lets potential buyers know the home you are selling is protected, creating Peace of Mind, confidence and security. It provides you with a competitive edge that no FSBO or reduced commission provider can match.

CHS SafeClose™ Home Systems Breakdown Warranty\*
6 Months Premium Coverage up to \$10,000\*\* Total Protection
Covered HomeSystems:

- Central Heating System/Built-in Wall Unit Ductwork Central Air Conditioning/Heat Pump
- Interior Plumbing Interior Electrical Owned Water Heater



PROTECT YOUR
HOME AND FAMILY
AGAINST COSTLY
BREAKDOWNS WITH
DEPENDABLE WARRANTY
COVERAGE

"Building Protection Around You"



6 Month

Complimentary

Warranty'

SafeClose

\*Refer to Warranty wording for terms, conditions, limitations and exclusions. \*\*For individual coverages limits, refer to Terms & Conditions. Canadian Home Shield SafeClose™ is a Trademark and Brand Name used by Permission. Realtor® and MLS® are Trademarks of CREA. Warranty holder must pay a service call charge of \$100 for each breakdown on each covered eligible home system or appliance.